

# Venture Partner





## **INTERAA** Venture Partner

### About Venture Catalysts

Venture Catalysts is India's largest & No. 1 integrated incubator supported by an angel network which provides investments of US\$ 0.5 - 2 Million per startup. Having started in January 2016, Venture Catalysts has incubated and led investments of \$120+ mn / ₹ 800+ crores across 120+ deals. 30 of the portfolio companies have given multi bagger VentureCatalysts exits while 40% of the companies have raised their next round of funding.

#### **Highlights:**

- Led investments of INR 800+ (US\$ 120+ Mn) crores across 80+ companies over 120+ deals
- Ranked as India's Top Early Stage Investor in 2017 (http://bit.ly/top-investor-2017)
- Ranked as India's Top Early Stage Investor in 2018 (<u>http://bit.ly/top-investor-2018</u>)
- Expanded its presence across 20+ cities in India Mumbai, Bangalore, Delhi, Pune, Ahmedabad, Surat, Raipur, Nagpur, Lucknow, Kanpur, Kolkata, Jaipur, Chennai, Hyderabad, Kochi, Udaipur, Dehradun, Siliguri, Ranchi, Indore, Baroda & Faridabad
- Strong international presence and partnerships Dubai, Hong Kong, London & Singapore
- More than 40+ International Grade A Funds have invested in VCats Portfolio exhibiting high level of global validation - Google, Accel, Bain Capital, IDG, Sequoia, Matrix Partners, Tim Draper, Michael & Susan Dell Foundation, RB Investments, Cash Bus, Y Combinator, Great Oaks, Soma Capital, Cox & Kings, 3one4 Capital, FJ Labs, Axis Capital, Rocketship.vc, etc.
- Highest number of exits offered to angel investors in India in the last 3 years -30 multi-bagger exit opportunities & 40% of portfolio companies have raised their follow-on round of funding.
- Most credible early-stage investor backed by 5 billionaires Mr. Radhakishan Damani of D-Mart; Mr. Kamal Agarwal of Haldirams Group; Mr. B.C. Bhartia of Bhartia Group; Mr. Vallabh Bhansali & Mr. Nemish Shah of Enam Securities
- Key industry partnerships & associations Well Tech, KWAN, KAAF Investments, IIT Delhi Alumni Association, SOSV, HAX Accelerator, Angel Hub, WE Hub, PHD Chamber of Commerce in India, etc.











#### About 9Unicorn Accelerator Fund

Venture Catalysts has also launched '9Unicorns: India's First Accelerator VC.' The fund looks to raise \$42mn (₹ 300 crores) and will operate uniquely as an accelerator & invest in very early stage startups. With 9Unicorns, we aim to disrupt & foster idea stage funding in India. The accelerator VC will fund 100+ early stage startups in 3 years.



You can find a detailed deck at : https://tinyurl.com/9Unicorns

#### Here is a brief summary of our fund 9Unicorns:

- Focused on investing & accelerating idea stage startups with potential to be unicorns
- Initial investment upto \$100k (₹ 70 Lacs) for 5-7% equity in each startup
- 3 Month long product & business acceleration program
- Committed follow-on capital of \$500k-\$2.1mn (~₹ 3-15 crores) by angel & . family office network for performing startups
- Series A/B Roadshows from London, Singapore, US & China based investors
- Mentorship by Unicorn Founders, CXOs & Industry Leaders
- Access to a network of 4500+ business angels across 27+ cities in India and 6 countries globally
- Corporate Connects for Enterprise BD, PoCs, strategic investments & M&A
- Implementing SAFE agreement, best global practices for frictionless deals







Under the leadership of Dr. Apoorva Ranjan Sharma, 9Unicorns is geared to create a high growth environment for startups. The founding team brings capability of identifying, investing & accelerating fast-growth startups like OYO Rooms, BharatPe, Beardo, FYND, Innov8 & many other category leaders!









#### **Disclaimer**

All logos are properties of their respective companies/entities. INTERAA - which includes the companies INTERCAPITALISE FINANCIAL MANAGEMENT SERVICE AND WEALTH CONSULTANCY PRIVATE LIMITED and INTERAA PROPERTY CONSULTING PRIVATE LIMITED and its owners/directors/officers - does claim ownership of these. INTERAA states only the relation it has with these companies and/or their owners/directors/officers for contracts/sales/purchases that have been transacted directly and or indirectly with them or their affiliates. INTERAA is not a finance/investment company.

INTERAA is a Venture Partner for Venture Catalysts (VCATs).

It should be noted that any estimates contained herein or subsequently communicated to the recipient are based on the information provided by the client/company. Such estimates involve subjective judgment and accordingly, no representations are made as to their attainability. Investment opportunity and research-based information presented may not be suitable for all investors, and as such, the latter must make their own decisions based on their specific investment objectives and financial positions, and using independent advisors as believed necessary. We are not responsible in any way with regards to the performance of such investments.

INTERAA has by no means carried out any audit or due diligence exercise to verify either the past or current data pertaining to the businesses including the balance sheet or profit and loss account as provided to us. If and when an investment opportunity is structured, all investors must obtain and carefully read the related Offering Memorandum, which will contain additional information needed to evaluate the potential investment and provide important disclosures regarding risks, fees and expenses.

Where an investment is denominated in a currency other than the investor's currency, changes in rate of exchange may have an adverse effect on the value, price of, or income derived from the investment. Past performance is not necessarily a guide to future performance. Income from investments may fluctuate. INTERAA and/or its affiliates or its employees have or may have a long or short position or holding in such companies/entities/funds.

Information gathered and material used in this document is believed to be from reliable sources. INTERAA and/or any of its affiliates does not in any way through this material solicit any offer for purchase, sale or any financial transaction/products of any financial instrument dealt in this material.

The document downloaded is exclusively for purpose of non-commercial and personal use only, provided the copyright, trademark or other proprietary notices remain unchanged, unaltered and are visible at all times to the readers. You further agree that no right, title or interest in the content of this downloaded materials is transferred to you as a result of any such act of downloading and/or copying. You also agree that you will not otherwise copy, modify, alter display, distribute, sell, broadcast or transmit any materials provided on the such site from where this document was downloaded in any manner, without the prior written permission of INTERAA.

We believe all information to be correct at this time, however INTERAA reserves the right to amend or enhance any of the above information as may be deemed necessary to reflect up-to-date situations.

The document does not comprise an offer of shares to public or an invitation to public to subscribe for shares or an investment advice. In all cases, bidders should carry out their own evaluation and analysis of the Company and all data set forth in this document.

This document is for private circulation and not to be distributed in countries/territories where specific permissions are required. The document has not been filed, registered or approved in any jurisdiction. Recipients of this document resident in jurisdictions in and outside India should inform themselves of and observe any applicable legal requirements.

INTERAA (including its affiliates) and any of its officers, directors, personnel and employees, shall not liable for any loss, damage of any nature, including but not limited to direct, indirect, punitive, special, exemplary, consequential, as also any loss of profit in any way arising from the use of this material in any manner whatsoever. This material is strictly confidential to recipient and should not be reproduced or disseminated to anyone else.

This document cannot be read or used by any party without the prior written permission of INTERAA. Failure to do this may result in legal action being taken by INTERAA and/or any of the stakeholders involved. Please also read Disclaimer at the end of the document.